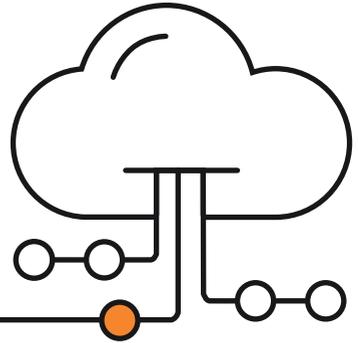# WIREHIVE

Why become a Microsoft Cloud Solution Provider with **Wirehive**?

The Microsoft Cloud Solution Provider (CSP) programme is more than a licensing model for Microsoft partners to resell cloud services. It's a platform, business model and partner programme that supports existing and new partners running or enhancing their business with Microsoft Cloud Services.
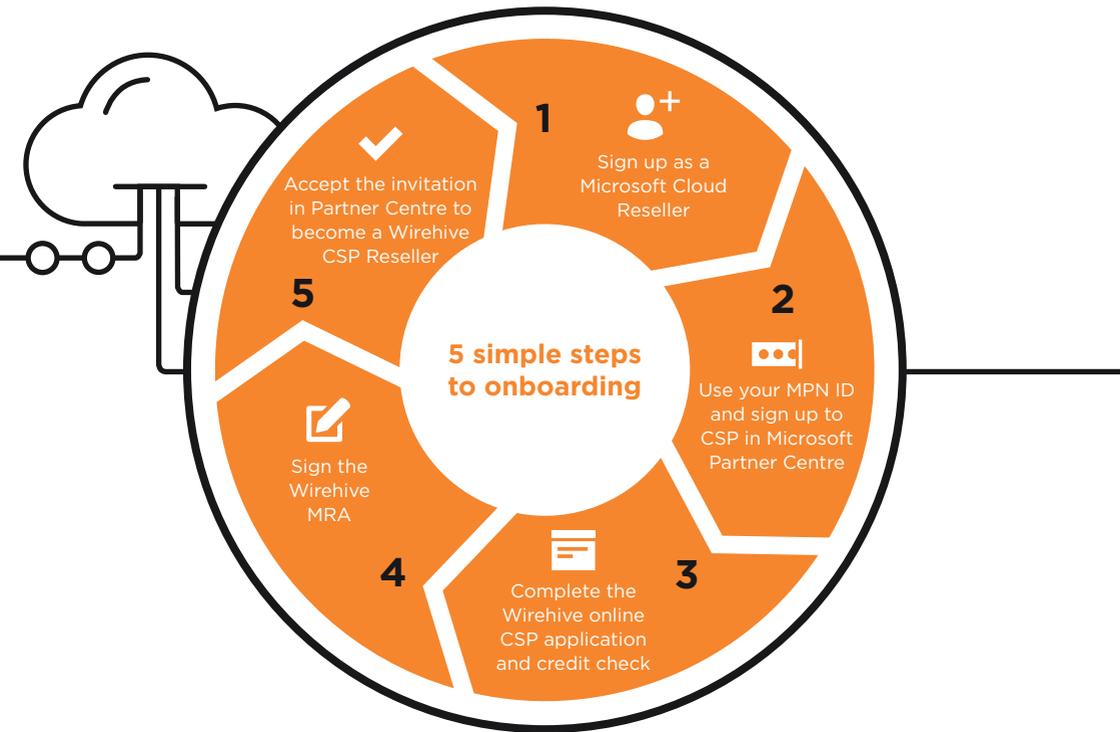
CSP enables partners to...

• Build cloud managed services and IP on top of CSP.
• Create solutions and directly bill customers.
• Be the first point of contact for customer support.
• Directly provision and manage cloud subscriptions.

Wirehive have 10 years of experience as a technology partner to digital agencies and have built a Microsoft offering designed to make Wirehive CSP partner future-proof, profitable and leaders in cloud. We can support you with:

- **Partnership approach**
- **Expert Microsoft Guidance**
- **Specialist Agency Activation**
- **No Artificial Barriers to Entry**
- **Simple Credit Check Process**
- **24 x 7 Technical Support**

Ready to drive new revenue for your business?
Turn over to see how easy onboarding can be.

5 simple steps to onboarding

1 Sign up as a Microsoft Cloud Reseller

2 Use your MPN ID and sign up to CSP in Microsoft Partner Centre

3 Complete the Wirehive online CSP application and credit check

4 Sign the Wirehive MRA

5 Accept the invitation in Partner Centre to become a Wirehive CSP Reseller

Helping you become a Microsoft CSP Indirect Reseller

Our goal is to help you build innovative cloud practices on Azure that will transform the way the world operates. We can help you:

- Identify opportunities.
- Build your go-to-market execution plan.
- Certification support.
- Sales training.
- Navigate Microsoft.
- Earn incentives.

Visit **wirehive.com** and begin the **onboarding process** to become a **CSP partner** today

WIREHIVE